

Newport News/Williamsburg International Airport (PHF)
Small Community Air Service Grant
Quarterly Report – January, 2014

- (i) PHF has entered into a revenue guarantee agreement with TEM Enterprises dba People Express. The agreement between PHF and the airline will guarantee flights between PHF, EWR and BOS. Service dates have not been announced as of yet; but should begin sometime in late spring 2014. PHF will not seek reimbursement from DOT until flights have begun.
- (ii) PHF hired Seabury APG to assist with air service development.
- (iii) In-kind contributions will consist of waived fees for a period of one year. The fee waivers will begin when People Express commences from PHF.
- (iv) No marketing or promotional activities have taken place at this time.
- (v) PHF has executed an agreement with TEM enterprises dba People Express. The agreement allows for a revenue guarantee for flights to/from PHF, EWR and BOS. Flight schedules have not been released or start dates. PHF will not be seeking reimbursement from DOT until the flights begin. All documentation for DOT reimbursement will be provided at that time.
- (vi) No contract negotiations with third parties to implement the grant project have taken place at this time.